



## We help organizations improve their in-house recruiting capabilities

### Real World Consulting

- Recruiting Process Improvement
- Recruiting Team Organizational Design, Role Definition and Goals
- Sourcing and Social Media Strategy
- ATS and Technology Selection and Optimization
- Metrics and Analytics
- Employment Branding
- Custom Micro Career Site Development

### Custom Training & Tools

- For Recruiters: Strategy, Sourcing, Social Media, Interviewing, Closing/Selling, Client Management, Systems
- For Recruiting Managers: Strategy, Workforce Planning, Leadership and Management, Metrics
- For Hiring Managers: Interviewing, Selling, Orientation, ATS/Systems

## Recruitment Management Consulting and Training

### What we do

We partner with you, HR and Recruiting Leaders, to understand your recruitment goals and challenges and then work hands-on to deliver the right strategies, processes, systems, tools, and training you need to:

- Focus your limited recruiting budget on the highest ROI strategies
- Improve the skills and productivity of your Recruiters, Recruiting Managers, Interviewers, and Hiring Managers
- Optimize your recruiting processes and build the right metrics for your team

### Who we are

We are corporate recruiting leaders who have built, scaled and led successful recruiting functions. Now, as consultants and trainers, we focus 100% on helping organizations improve their in-house recruiting capabilities by bringing practical, real-world, custom built solutions to you and your recruitment function.

### Who we help

Since 2002, our consulting services, training and tools have been leveraged by leading organizations of all sizes, across industries, across North America.

### Learn more

You can learn more about our services, team, and clients at [www.recruitingtoolbox.com](http://www.recruitingtoolbox.com).

John Vlastelica, Managing Director  
Recruiting Toolbox, Inc.  
888.823.2030  
[john@recruitingtoolbox.com](mailto:john@recruitingtoolbox.com)

### We've completed projects for:

Nike ■ T-Mobile ■ REI ■ Zumiez  
Expedia ■ Amazon.com ■ Google  
International Monetary Fund  
Eddie Bauer ■ Safeco Insurance  
Etsy.com ■ Microsoft ■ Clearwire  
Philips Electronics ■ Concur  
Swedish Medical ■ Capital Group  
Salesforce.com ■ Coldwell Banker  
Behr ■ SuccessFactors ■ Kaiser  
Hotwire ■ Alberta Health Services